

GRANT HOFFMAN

grantshoffman@gmail.com / www.grantshoffman.com / South Elgin, Illinois

EXPERIENCE

HP Inc.

\$50B consumer electronics company

Senior Vice President, Operations and Solutions Delivery

2023 to present Palo Alto, California

- Joined through HP's \$3.3B acquisition of Poly.
- Manage a global organization of +10K employees.
- Directly manage \$2B Cost of Sales.

Three areas of responsibility:

- Manage Solutions Delivery, Field & Channel operations, and Customer Support.
- Customer Experience (CX) and Payment Solutions (\$2.5B of leasing and financing).
- Operations and Portfolio for HP's \$10B Solutions business unit.

Poly

\$1.7B hybrid working company - video, voice, and headsets

Executive Vice President and Chief Supply Chain Officer

2021 to 2022 Santa Cruz, California

- HP Inc. acquired Poly for \$3.3B.
- Direct report to the CEO with significant Board and investor interaction.
- Layered my operational experience with the art of how to interact with Board members and external investors.
- Managed 3,000 people globally including an internal manufacturing facility in Mexico.
- A complete organizational overhaul including a \$30M supply chain digital transformation.

Lenovo Mobile

\$50B consumer electronics company

VP and Head of Supply Chain

2016 to 2021 Chicago, Illinois

- Gartner recognized top 15 Supply Chain.
- Responsible for end-to-end global supply chain for Lenovo's \$6B Mobile Devices group.
- Managed a global operation with 15K employees.
- Redesign of Asia operations including North America tariff strategy saving \$58M annually.

VP Business Operations

2014 to 2016 Chicago, Illinois

- Expanded distribution from 11 to 134 countries.
- Developed predictive analytics program which is now the foundation of Lenovo's digital supply chain.
- Won Lenovo Leadership award, only given to 3 out of 5,000 employees.

Google

\$6B manufacturer of consumer electronics owned by \$350B Google

VP Business Operations – Motorola

2012 to 2014 Chicago, Illinois

- Part of the team that opened the first smartphone manufacturing facility in the United States.
- Launched a direct to consumer smart phone that was fully customizable and delivered in 24 hours.

Motorola

\$30B consumer electronics and communication equipment

Senior Director Supply Chain

2008 to 2012 Libertyville, Illinois

- Reduced inventory by \$1.6B applying 'Value Chain' inventory management principles.
- Saved \$100M reduction in Excess & Obsolescence by improving cycle time for identifying excess components.

Continental

\$43B automotive supplier

2005 to 2007 Deer Park, Illinois

- For the love of automobiles.
- Learned the foundations of fiscal responsibility and long-term strategic planning.

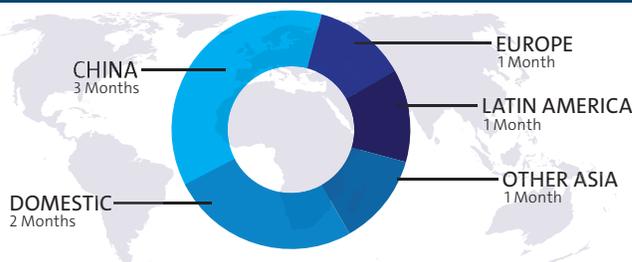
Del Monte Foods

\$2B CPG company

1996 to 2004 Naperville, Illinois

- Humble beginnings. Management trainee with a metal desk in the middle of a union production facility.
- Moved through various operational positions, working M&A and leading continuous improvement.

HISTORICAL ANNUAL TRAVEL



FAVORITE QUOTE

**“Ancora Imparo”
I’m Still Learning**

Michelangelo at Age 87

MOST PROUD OF

- \$3.3B sale of Poly
- Promoted by Google to VP
- 10 times acquired, split, or merged and I still love change
- Success in four different industries
- My four kids are socially adjusted, independent thinkers
- The careers I played a small role in helping develop

STRENGTHS

- Talent identification and development
- Ability to connect operations to business results
- Hard work, there is no substitute

LEADERSHIP STYLE

**Authentic, Collaborative and
Results Focused**

EDUCATION

MBA
Northern Illinois University
2006

BS Business Management
with a minor in Economics
Northern Illinois University
1996

Executive Advisory Board University of Wisconsin,
Northern Illinois University, Institute of
Business Forecasting (IBF)